



Shoes Motivation and Mentors

Action Plan for Mentors

more money for shoes

Action Plan for Mentors

Prepare by thinking about the skill gaps that you are missing as a business owner, issues you are facing in your business and what your long term goals are.

Note that you are just taking the time to thinking about this at the moment so that you can be strategic about who you align yourself with as a mentor

Implement

1. Write down those things that you thought about in Prepare. So your skills gaps, issues you are facing and where you want to go
2. Number them in order of importance with 1 being the most important
3. Now take the time to think about people in your circle of influence that have the skills you identified as lacking, have dealt with similar issues that you are facing (or are handling these areas well in their business) or are further down the track of where you want to go with their business
4. Write their names down on a piece of paper and after their names write the numbers that they align with (from 2)
5. From this you should be able to identify those people or persons that would be most appropriate to mentor you in your situation
6. Next, approach the person you identified as most suiting your situation as a mentor and ask whether they would be willing to mentor you. If they are not able to, then approach number 2 on your list
7. Once you have an agreed mentor then decide together how often you'll meet, schedule it into your diaries and start doing it.

Monitor

- In your first meeting with your mentor discuss what you want to achieve so that you have something to monitor your progress against
- It's helpful, particularly early on, to have some type of agenda (even if it is simply these are the two things I want to talk about today) so it doesn't dissolve to a gab fest

Change where you meet, how you meet and what you talk about but don't stop the regularity of meeting.

Repeat by meeting regularly, discussing your goals and monitoring how you are doing

| Who will do it | What will they do | By When | Ongoing |
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